

Merton Music Foundation
New
Service Level Agreement
Supporting Recovery Through Music

September 2021 - August 2022

“I would teach children music, physics, and philosophy; but most importantly music, for the patterns in music and all the arts are the keys to learning.”

Plato

“The only thing better than singing is more singing.”

Ella Fitzgerald

Merton Music Foundation is a Charitable Company Limited by Guarantee
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Supporting cultural education, endorsed by Arts Council England

September 2021: A Better Deal for Merton Schools

Moving Music Forward in the 'New Normal'

In recognition of the financial impact of the pandemic on schools, **MMF has reduced the cost** of its Service Level Agreement by £150 pa for September 2021.

SLA schools will still enjoy the full package of benefits offered in previous years, plus an additional **£100 Curriculum Support Voucher** to aid in the purchase of instruments, resources, or curriculum support materials for their pupils. A total **£250 of savings** to support your pupils to close the COVID-gap.

MMF will provide bespoke support to help ensure that music and the arts are placed at the **heart of your school's recovery curriculum**.

Curriculum Support & Charanga

Since 2015, MMF has subsidised the full cost of Charanga membership for all Merton Schools. Many schools have found the resource invaluable; there are high levels of usage in the borough.

The cost of subsidising these licenses is considerable and unfortunately, MMF has not escaped the financial impact of lockdown. In previous years Charanga membership was in part supported via funding from LBM, but sadly this has now been withdrawn.

Whilst used by many schools, take-up of Charanga membership isn't universal across the borough. MMF recognises that different schools and music leaders will benefit from different types of support.

Therefore, MMF has taken the decision to end its provision of a borough-wide license for Charanga.

The **Curriculum Support Voucher** included in this SLA will support schools to make their own decisions about what materials/resources they need.

MMF is committed to keeping your costs down; we hope you decide to continue with the MMF SLA from Sept 2021 and have made every effort to ensure that you are also able to afford to continue using Charanga, if you wish to.

If you want Charanga from Sept 2021

The new reduced cost of the SLA combined with the £100 cashback scheme means that a school with between 100 - 299 pupils would pay £440 for SLA membership and Charanga combined (less than the cost of the 2020 SLA). Charanga pricing is based on pupil numbers, so for larger schools it will cost a little more and for others, it will be even cheaper. Your current license is valid until 30/9/21, we will be in touch in September to help you arrange your renewal.

If you don't want Charanga from Sept 2021:

Your license will expire automatically on 30th September 2021. As an SLA school, you will be entitled to claim your £100 Curriculum Support Voucher from MMF against the cost of any music curriculum support materials, resources or instruments purchased between September 2021-August 2022 upon receipt of proof of purchase.

£495 Now £345 per annum for maintained schools

**Plus £100 cashback curriculum support
(~~£620~~ now £475 for Independent schools)*

- Termly Music Coordinator Network meetings (x3 meetings per year to take place online or in person, where possible)
- £100 Curriculum Support Voucher redeemable from MMF towards the cost of purchases made to support music curriculum provision in your school (e.g. Charanga license, SingUp membership, Out of the Ark singing resources, purchase of instruments etc)
- Access to 'Supporting Recovery Through Music' round table discussion (September 2021) and ongoing Recovery Curriculum implementation support from a designated MMF Curriculum Leader
- ½ day bespoke in-school or online support/workshop/CPD session from MMF staff
- 'A Moving Music Forward School' accreditation from MMF, including personalised display certificate and website/letter logo
- Nominated Membership of ['Music Mark Schools'](#) Programme
- Ongoing phone and email support and advice from MMF curriculum and admin teams
- Access to programme of regular music CPD sessions both online and in-person
- Targeted additional support for completing the ArtsMark award
- Priority access and preferential pricing for MMF projects, concerts and events bookings – including online activities

MMF will continue to provide all Merton schools with its Core Offer at no charge.

Core Offer

- Membership of Merton Music Education Hub (MMEH)
- Access to MMF's Model Music Curriculum and curriculum resources/support via the MMF website and Merton Music Teachers' Facebook group
- Regular digest of arts education projects
- Access to music tutors for individual & small group instrumental tuition
- Access to In2Music: Whole Class Ensemble Tuition (WCET) programme
- Access to MMFs paid-for services such as workshops, CPD and school-based clubs and ensembles

We will contact schools with existing SLA membership to confirm renewal for Sept 2021.

Sign Up Here: www.mmf.org.uk/sla

To cancel an existing membership ahead of Sept 2021, please email: david.rees@mmf.org.uk

SERVICE DESCRIPTIONS / PRICES

SERVICE	DESCRIPTION	STANDARD PRICE	SLA PRICE
'A Moving Music Forward School' Accreditation	Accreditation scheme. Schools receive a personalised website banner and letter footer logo distinguishing the school as a place where music happens and reinforcing the school's commitment to a broad and balanced curriculum.	N/A	FREE
Music Coordinator Network Meetings	One meeting per term, dates shared via email to Music Coordinators in advance. Sharing of best practice, networking opportunities and subject specific CPD for specialist and non-specialist staff alike.	£65 per attendee, per session	FREE – Unlimited attendees
£100 Curriculum Purchase Voucher	MMF will reimburse SLA schools to a maximum value of £100 per academic year to cover all or part of the cost of purchases made to support music curriculum provision. MMF staff are available to support schools in purchasing decisions. Funds will be transferred to the school upon receipt of proof purchase sent to: admin@mmf.org.uk	£100	FREE
Year-Round Phone and Email Support from MMF Curriculum and Admin Teams	Administrative and curriculum support from specialised staff. Support with instrumental lesson arrangements, curriculum planning and delivery, signposting of resources and national initiatives.	£55 per hour	FREE
Curriculum Support Contact	Named MMF contact to support with administrative, logistical and pedagogical aspects of implementation/development of Charanga Musical School across all key phases.	£55 per hour	FREE
Access to programme of regular music CPD sessions both online and in-person (where possible)	Priority booking, and preferential pricing – including free access to regular CPD sessions, facilitated online and in-person (where possible) by both MMF staff and external providers, contracted by MMF. Focus areas of training decided in response to assessed need, including incorporating a cross curricular approach.	£65 per attendee	FREE / Reduced Rate
½ Day In-School Support/Workshop/CPD Session from MMF Staff	Bespoke training or workshop designed to address the needs of the school delivered at a time convenient to the school. MMF will appoint a Curriculum Leader to design and deliver your session.	£250 Morning £180 Afternoon	FREE
Priority Access to MMF Projects, Concerts and Events Bookings	Schools in the MMF SLA will benefit from priority booking on waiting lists for all MMF organised arts education projects, concerts and large-scale events.	N/A	FREE

Representative Cost Comparison

Service	Cost	SLA
Music Coordinator Network Meetings	£195 p/a (3 x meetings per year charged at £65 per attendee)	Included
½ Day In-School Support	£250 for a morning session	Included
Attendance of CPD session – 1 member of staff.	£65	Included
Phone & email curriculum / planning support	£55 Per hour	Included
Purchase of curriculum support materials	£100	Included
TOTAL:	Potential Cost = £665	SLA Cost = £345